

BUYER'S ADVANTAGE PROGRAM

ESSENTIAL FOR THE SERIOUS BUYER

We have one commitment when working with you and that is to exceed your expectations while getting you the best possible price, terms, and conditions when you buy a home. To do this, we've created our Buyers Advantage Program to ensure that you get the most house for the least amount of money. By enrolling in the Buyers Advantage Program, you will receive the four advantages listed below, a variety of proprietary consumer programs and services, and instant enrollment into our Raving Fan Club.

PROGRAM ADVANTAGES

#1. Sell for FREE:

When you work with us, we will sell the home you buy through us for free. This is how it works. During the first 18 months after your closing, if you are dissatisfied with your new home purchase for any reason at all, you simply let us know and you get our incredible home selling system at no charge from us. We will list your home until it sells at your price for up to 12 months after the initial listing date with us. During this period, any commissions paid on the sale of the home will be paid directly to the agent that brings the buyer for your home and not to us.

#2. Home Warranty:

We understand the importance of having the protection of a Home Warranty when you buy a home. When you purchase a home through us, if we are unable to get the seller to provide you with a Home Warranty, then we pick up the cost of providing you one.

#3. House Warming Party:

We are just as excited as you are about your new home. We would love the opportunity to plan a House Warming Party for you. All we need from you is your invite list. We will take care of invitations, food, etc.

#4. Move for FREE:

When you buy or sell with the Brad Korb Team you gain full access to the use of our Moving Van. No need to stress about renting a moving truck just give us a call and we will reserve it for you. If you find yourself having a Garage Sale, we have BKT Garage Sale signs for you.

AMAZING PROGRAMS & SERVICES

- #1. Home Hunter Service: Our Home Hunters Service gives you a backstage pass to the MLS, as if you were an agent. You will have the ability to see all the homes for sale based on your own search criteria and more importantly, get to act on them before most agents even show them to other buyers. This service puts you in position to act quickly on some of the best deals in the market.
- #2. Distressed Sellers Program: Get access to motivated sellers who are looking to sell their homes because they are in foreclosure, an absentee owner, have had their home on the market for more than 6 months or are currently carrying two homes. These homes represent great bargains and we get you access to them.
- #3. Strategic Negotiation Experience: Our team sells over 100 homes per year. We use our 90 plus years of combined real estate experience to work to get you the best price, terms and conditions on your home purchase. In most cases, we can even get the seller to pay some of your closing costs when you buy your home.
- #4. Customized Loan Programs: Our in-house mortgage specialists has the experience to get you a loan program that meets your financial needs best based upon the house you want to buy. They are skilled in creative financing to limit the amount of money you need to come to closing, getting you the best rates.
- #5. Cancellation Guarantee: A Cancellation Guarantee backs all of these services. If you are not completely satisfied with the job we are doing for you, you can cancel your agreement with no additional charges from us.



THE RAVING FAN CLUB

When you enroll in the Buyers Advantage Program, you become a client of ours for life. We want you to be as happy about your home years from now as you were on the day you moved in. To accomplish that, we have established the Raving Fan Club, which gives you access to discounted rates from the vendors we work with, access to our office copier, fax, and meeting rooms and a variety of other services to make your life better and easier.

FINALLY, OUR THANKS TO YOU!



WHAT YOU NEED TO DO TO GET ENROLLED

- #1. Agree that you are using the Brad Korb Home Selling Team (BKT) to help you buy your home which simply means that you will:
 - a. Give us your search criteria so we can set you up on the Home Hunters Service,
 - b. Notify us of any home that you want to see and that we will show it to you as quickly as possible,
 - c. Allow us to prepare, present and negotiate any offer you want on any home you'd like and we will use our skills and experience to work to get you the best possible price, terms and conditions on the home. This includes new construction homes, FSBO and any home you find either on your own or through us.
 - d. Inform all other agents, builders and home sellers that you are working with the BKT if you should come in contact with them without us being there.
 - e. Get pre-approved with our lender or another lender prior to viewing homes.
- #2. Document your agreement by signing a standard State of California Buyer's Representation Agreement.
 - a. As part of this agreement our team is due a fee of no less than 2.5% of the purchase price of the home you buy and you agree to let us negotiate our fee as part of the purchase and sales agreement.
- #3. You have the right to cancel this agreement, without penalty at any time up to the time we present an offer on your behalf to a potential seller. Should you want to cancel, you agree to do so in writing with 72 hours notice and deliver it to your representative from the BKT. You also agree to let us remedy the situation, failing which, you will be released from our agreement.

YES, I WANT TO BE ENROLLED IN THE BUYER'S ADVANTAGE PROGRAM AS DESCRIBED ABOVE AND I UNDERSTAND AND AGREE TO THE STATED CONDITIONS.

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|------------|------|------------------------|------|
| Home Buyer | Date | Realtor Representative | Date |
| Home Buyer | Date | | |

BUYER'S ADVANTAGE CONDITIONS & LIMITATIONS*

The "Sell for FREE" advantage is limited in nature, time period, and scope. Further, this advantage is only in reference to the fees charged by us. It does not cover, include, or refer to, in any way charges by other parties, such as buyer's agent commissions, closing costs, etc. This refers specifically to fees charged by us.

The "Home Warranty" advantage applies to a standard, customary residential service contract from a Residential Service Company (RSC) licensed by the California Real Estate Commission to warrant the repair and replacement of certain items and mechanical systems in your home. This RSC will provide coverage that is typical of that generally provided to buyers of existing homes in the specific market for your home. Additionally, the warranty period for this RSC is for a period of 12 months and the cost limited to \$400.00. Any additional coverage as might be offered by the RSC provider shall be purchased at your expense.

We are not lenders and while we will communicate with potential lenders, your qualification for a loan or mortgage depends upon your particular circumstances which are beyond our control, including your income, assets, existing debts, and various credit reporting issues. We make no guarantees in this area beyond the use of our efforts and experience.

The Raving Fan Club is dependent upon vendors, other third parties, and other circumstances beyond our control. As such, Raving Fan Club membership and the related benefits are subject to alteration, modification, or discontinuation, in whole or in part, from time to time and subject to availability, and service within reason.

This document is merely a somewhat general description of the Buyer's Advantage Program. Actual enrollment and participation in the program involves execution of additional, more specific, and binding documents.

You hereby indemnify and hold harmless us and our agents, employees, officers, directors, and affiliates against any and all losses, claims, damages, expenses or liabilities whatsoever, joint or several, which may arise out of or in connection with the these services and guarantees and our performance in regard to same. This indemnification and hold harmless provision shall not apply to any intentionally wrongful acts or gross negligence of said parties. Further, said indemnification and hold harmless shall be cumulative in regard to any other rights or defenses.

The Moving Truck is subject to availability and you must provide driver's license and proof of insurance.

Any dispute involving this document or the Buyer's Advantage Program shall be submitted by either party to binding arbitration in California under the rules of the American Arbitration Association for resolution.

I HAVE READ THE BUYER'S ADVANTAGE CONDITIONS AND LIMITATIONS. I UNDERSTAND AND ACCEPT AND AGREE TO EACH OF SAID CONDITIONS AND LIMITATIONS.

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| Home Buyer | Date | Realtor Representative | Date |
| Home Buyer | Date | | |

* Certain limitations apply. Ask your agent for details.